



RENTAL ORDER: INMARSAT BGAN (09122011)

Office: 615-889-8833 Fax: 615-902-0028
www.OutfitterSatellite.com
 2911 Elm Hill Pike, Nashville TN 37214

INTERNAL USE ONLY: REP: _____
 BP: _____ Order #: _____

QTY	EQUIPMENT TO BE RENTED	SPECIFICATIONS	DAILY RATE
	EXPLORER 100 INTERNET-TO-GO KIT INCLUDES EXPLORER 100 BGAN, SOFTCASE, VOICE HANDSET, USB CABLE, AC "WALL" CHARGER, INTERNATIONAL PLUG ADAPTER, DC "CAR" CHARGER, INTERNAL BATTERY, HELP GUIDE, AND ACER NETBOOK (WITH AC "WALL" CHARGER & DC "CAR" CHARGER, 1.66GHZ PROCESSOR, 1GB RAM, 160 GM HD, 802.11 B/G/N, ANTI-GLARE 10.1" 1024X600 LCD, AND BUILT-IN CAMERA). <input type="checkbox"/> ADD 12-WATT SOLAR PANEL, 72-WATT-HOUR EXTERNAL BATTERY PACK, AND PADDED SOFTCASE FOR \$4 PER DAY	NETBOOK PRECONFIGURED WITH WINDOWS XP HOME, BGAN LAUNCHPAD, OPEN OFFICE, AND EMAIL SOFTWARE. DATA: Class III 240↑ 384↓ kbps (best case)	\$7.00 PER DAY
	HNS-9201 BGAN KIT INCLUDES HNS-9201 BGAN TERMINAL, HNS TERMINAL ADAPTER WITH CORDED VOICE HANDSET, PELICAN 1550 CASE, ISDN & LAN CABLES, AC "WALL" CHARGER & PLUG SET, DC "CAR" CHARGER, INTERNAL BATTERY, THUMBDRIVE WITH SOFTWARE & HELP GUIDE. <input type="checkbox"/> ADD 12-WATT SOLAR PANEL, 72-WATT-HOUR EXTERNAL BATTERY PACK, AND PADDED SOFTCASE FOR \$4 PER DAY	COMPATIBLE WITH WINDOWS 7, WINDOWS XP, WINDOWS VISTA, OR MAC DATA: Class I 492↑ ↓ kbps (best case) RJ-45 Ethernet, USB, 802.11b	\$12.00 PER DAY
	EXPLORER 727 VEHICULAR BGAN KIT INCLUDES TRACKING ANTENNA, TRANSCEIVER, THRANE VOICE HANDSET WITH CRADLE & COILED CABLE, CABLE BETWEEN TRANSCEIVER AND CRADLE, STANDARD ETHERNET CABLE, QUICKSTART CD SET AND EXTERNAL MOUNTING KIT (WITH 12/24 VDC INPUT CABLE, ANTENNA CABLES, AND FIXED/RAIL ANTENNA MOUNTING KIT). \$10,000 DEPOSIT REQUIRED	COMPATIBLE WITH WINDOWS 7, WINDOWS XP, WINDOWS VISTA, OR MAC DATA: RJ-45 Ethernet Port 432 ↑ ↓ kbps (best case) with optional Streaming up to 256 kbps	\$60.00 PER DAY REQUIRES 240 MB BUNDLE PURCHASE

THE FOLLOWING PRICES ARE THE CUSTOMER'S LIABILITY FOR REPLACEMENT COST IF EQUIPMENT OR COMPONENTS ARE LOST OR DAMAGED DURING THE RENTAL OR NOT RETURNED: EXPLORER™ 100 BGAN (\$1495); BATTERY FOR EXPLORER 100 (\$135); DC "CAR" CHARGER FOR EXPLORER 100 (\$25); AC "WALL" CHARGER FOR EXPLORER 100 (\$130); BLUETOOTH VOICE HANDSET OR WORLDSET VOICE HANDSET FOR EXPLORER 100 (\$495); **HNS-9201 BGAN (\$2995)**; BATTERY FOR HNS-9201 (\$195); AC "WALL" CHARGER & PLUG SET FOR HNS-9201 (\$99); DC "CAR" CHARGER FOR HNS-9201 (\$129); HNS TERMINAL ADAPTER & CORDED HANDSET FOR HNS-9201 (\$319); PELICAN 1550 HARDCASE WITH CUSTOM FOAM FOR HNS-9201 (\$129); **WIDEYE SABRE I BGAN (\$1495)**; VOICE HANDSET FOR WIDEYE (\$338); AC "WALL" CHARGER WITH US/EURO/UK POWER CORDS FOR WIDEYE (\$130); DC "CAR" CHARGER FOR WIDEYE (\$99); **EXPLORER™ 727 VEHICULAR BGAN KIT BY THRANE & THRANE (\$19,995)**; **MISCELLANEOUS: NETBOOK KIT (\$599)**; AC "WALL" CHARGER FOR NETBOOK (\$79); DC "CAR" CHARGER FOR NETBOOK (\$79); 72-WATT-HOUR RECHARGEABLE BATTERY PACK AND CABLE SET (\$199); 12-W SOLAR PANEL AND CABLE SET (\$359); ETHERNET, ISDN CABLE, OR USB CABLE (\$22); US-TO-EURO ADAPTER PLUG (\$2); LAUNCHPAD CD (\$2); THUMBDRIVE (\$9.95); SOFTCASE FOR EXPLORER 100 OR WIDEYE (\$30). IF A SIM CARD IS LOST OR DESTROYED THERE IS A \$125 FEE. CUSTOMER IS RESPONSIBLE FOR USAGE THAT OCCURS PRIOR TO OUTFITTER SATELLITE CANCELING SERVICE ON THE CARD (WHICH CAN TAKE UP TO 48 HOURS AFTER NOTIFYING OUTFITTER SATELLITE).

SHIPMENT DATE:	THE CUSTOMER AGREES TO PAY FOR THE ENTIRE "RENTAL RESERVE PERIOD" OR A MINIMUM OF 7 DAYS, WHICHEVER IS LONGER. THE "RENTAL RESERVE PERIOD" STARTS ON THE SHIPMENT DATE (OR THE DAY SELF-PICKUP OCCURS) AND ENDS ON THE "EXPECTED END DATE". IF THE EQUIPMENT IS KEPT BEYOND THE "RENTAL RESERVE PERIOD", THE DAILY RATE CONTINUES TO BE CHARGED FOR EACH ADDITIONAL DAY UNTIL AND INCLUDING THE DAY THE RENTAL EQUIPMENT IS RETURNED. IF A WEEKEND OR HOLIDAY SHIPMENT DATE IS REQUESTED, OUTFITTER SATELLITE RESERVES THE RIGHT TO CHANGE THE SHIPMENT DATE TO THE NEAREST PRIOR BUSINESS DAY. IF THE SHIPMENT DATE IS LEFT UNSPECIFIED, IT DEFAULTS TO THE CONTRACT EXECUTION DATE. CUSTOMER IS RESPONSIBLE TO VERIFY BGAN COVERAGE IN THE AREA OF INTENDED USE PRIOR TO THE RENTAL. LIST COUNTRIES OF INTENDED USE IF OTHER THAN US OR CANADA:
EXPECTED END DATE:	
SHIPPING METHOD: <input type="checkbox"/> FedEx 2-Day <input type="checkbox"/> FedEx Priority Overnight <input type="checkbox"/> FedEx Sat Delivery <input type="checkbox"/> Self-Pickup (FREE) <input type="checkbox"/> SPECIAL SHIPPING INSTRUCTIONS: _____	
[] OPTIONAL RETURN MAILING LABEL CUSTOMER WILL BE BILLED FEDERAL EXPRESS LIST PRICE FOR FEDERAL EXPRESS PRIORITY OVERNIGHT SHIPMENT INSURED FOR EQUIPMENT RETAIL VALUE. THE LABEL CAN BE USED FROM ANY DOMESTIC FED EX DROP OFF LOCATION. DAILY RENTAL FEE CHARGES CONTINUE UNTIL THE DAY THE EQUIPMENT IS RETURNED TO OUTFITTER SATELLITE.	
➡ CUSTOMER SIGNATURE: _____	

SERVICE ORDER

Customer pays additional tax & USF above rates shown.

UNIVERSAL CARD VOUCHERS

TAX & USF NOT SHOWN IN PRICING BELOW

QTY	Voucher Size	Voucher Cost	Approximate MB Value and Cost per MB Value*
	2100 Units	\$151.48	15.225 MB @ \$9.95/MB
	3000 Units	\$194.66	21.750 MB @ \$8.95/MB
	4500 Units	\$259.36	32.625 MB @ \$7.95/MB
	6000 Units	\$302.33	43.500 MB @ \$6.95/MB
	9000 Units	\$440.43	65.250 MB @ \$6.75/MB
	12,000 Units	\$565.50	87.000 MB @ \$6.50/MB

*THE MB VALUE SHOWN ASSUMES THAT ONLY BGAN STANDARD IP DATA IS USED. THE VOUCHERS HAVE AN EXACT VALUE IN UNITS BUT THE "MB VALUE" SHOWN IS APPROXIMATED WITHIN 0.001 MB. COST PER MB IS TO THE NEAREST CENT.

FUTURE RELOAD AUTHORIZATION

CUSTOMER AUTHORIZES THE USE OF HIS/HER CREDIT CARD ACCOUNT FOR FUTURE ONLINE, EMAIL, AND OVER-THE-PHONE TRANSACTIONS TO PURCHASE VOUCHERS OR PREPAID USAGE/SERVICE TO BE APPLIED TO THE CUSTOMER'S PREPAID ACCOUNT(S). CUSTOMER AGREES THAT ANY RESULTING CHARGES BY OUTFITTER SATELLITE TO ANY CREDIT CARD ACCOUNT AUTHORIZED FOR PURCHASES ON THE CUSTOMER'S ACCOUNT WILL BE GOVERNED BY THE TERMS AND CONDITIONS IN THE SEPARATELY EXECUTED CUSTOMER ACCOUNT SETUP AGREEMENT. CUSTOMER UNDERSTANDS THAT ONLY CREDIT CARD(S) WITH A SIGNATURE ON FILE MAY BE USED.

PREPAID UNIT CONVERSION TABLE:

BGAN Standard IP	137.9310345 units-per-MB	BGAN Voice-to-PSTN	30 units-per-minute
FBB Standard IP	215.8273381 units-per-MB	FBB Voice-to-PSTN	20 units-per-minute
Thuraya IP	126.3157895 units-per-MB	Iridium Voice-to-PSTN	18.18181818 units-per-minute

POSTPAID RATE CHART:

BGAN Voice to Fixed PSTN	\$1.25/minute	BGAN Voice to Iridium/Thuraya/Globalstar	\$9.95/minute
BGAN Voice to BGAN or Voicemail	\$0.72/minute	Fixed to BGAN Voice Calls	\$1.49/minute
BGAN Voice to Cellular networks	\$1.12/minute	BGAN Short Messaging (SMS) are	\$0.45 each

DESCRIPTION AND LIMITATIONS: THIS PLAN OFFERS BOTH PREPAID AND POSTPAID SERVICES, AND THE CUSTOMER AGREES TO PAY FOR ALL SERVICES USED DURING THE RENTAL BY THE TERMINAL OR SIM CARD OR UNIVERSAL CARD ACCOUNT. ISDN AND STREAMING SERVICES ARE NOT AVAILABLE.

PREPAID SERVICES: A UNIVERSAL CARD ACCOUNT IS A RELOADABLE PREPAID ACCOUNT THAT CAN BE USED ON SELECTED SIM CARDS ON NETWORKS INCLUDING: INMARSAT BGAN, FLEETBROADBAND (FBB), INMARSAT SWIFT BROADBAND (SBB), IRIDIUM, AND THURAYA IP. NO CALL DETAIL RECORDS ARE PROVIDED FOR PREPAID USAGE BILLED TO THE UNIVERSAL CARD ACCOUNT(S). PREPAID VOICE CALLS ARE MADE BY DIALING 66# AND ENTERING THE UNIVERSAL CARD PIN NUMBER. STANDARD IP DATA SESSIONS REQUIRE ENTRY OF THE UNIVERSAL CARD PIN INTO A WEB SITE WHICH WILL POP UP AT THE BEGINNING OF THE SESSION. THE PREPAID UNIT CONVERSION TABLE SHOWS STANDARD IP AND VOICE-TO-PSTN CALLING COSTS IF MADE VIA THE UNIVERSAL CARD ACCOUNT ON A BGAN, FBB, THURAYA IP, OR IRIDIUM. OTHER TYPES OF CALLS ARE POSSIBLE AND THE CUSTOMER IS RESPONSIBLE FOR KNOW THE COST OF ANY CALL BEFORE MAKING IT. PREPAID VOICE IS BILLED IN 30 SECOND INCREMENTS WITH A 30 SECOND MINIMUM PER CALL. STANDARD IP DATA ACCESS SESSIONS ARE BILLED IN 50 KB INCREMENTS WITH A 50 KB MINIMUM PER "SESSION CDR"; A SESSION CDR IS GENERATED FOR EVERY 2 MB OF USAGE OR EVERY 12 HOURS OF CONNECTION TIME, WHICHEVER COMES FIRST. THE CUSTOMER AGREES THAT UNIVERSAL CARD ACCOUNTS WILL NOT BE USED FOR MOBILE-ORIGINATED COMMUNICATIONS WITHIN THE U.S. OR ITS TERRITORIES. AT THE END OF THE RENTAL, THE UNUSED BALANCE OF THE UNIVERSAL CARD ACCOUNT IS LOST, AND THERE WILL BE NO REFUND OR PRO-RATION.

POSTPAID SERVICES: ALL USAGE THAT IS NOT PREPAID IS BILLED POSTPAID. POSTPAID CALLS OCCURRING IN A GIVEN CALENDAR MONTH ARE USUALLY BILLED IN THE SUBSEQUENT CALENDAR MONTH THOUGH OCCASIONALLY A GREATER TIME LAG OCCURS. POSTPAID SERVICE INVOICES WILL BE SENT TO YOUR EMAIL ADDRESS OF RECORD. CALL DETAIL IS AVAILABLE FOR POSTPAID VOICE CALLS AND SMS MESSAGES. COMMON CALL TYPES OF POSTPAID CALLS ARE SHOWN IN THE POSTPAID RATE CHART ABOVE BUT OTHER TYPES OF CALLS ARE POSSIBLE, AND IT IS THE RESPONSIBILITY OF THE CUSTOMER TO KNOW THE RATE FOR ANY CALL PRIOR TO MAKING THAT CALL; RATES ARE AVAILABLE BY CALLING OUTFITTER SATELLITE. THE CUSTOMER IS ADVISED THAT CALLS TO OTHER SATELLITE PHONE NETWORKS CAN BE AT VERY HIGH RATES. **BILLING INCREMENTS:** POSTPAID VOICE IS BILLED IN 30 SECOND INCREMENTS WITH A 30 SECOND MINIMUM PER CALL. **SMS MESSAGING:** SMS MESSAGES ARE LIMITED TO 160 CHARACTERS, AND CHARGES APPLY FOR EACH ADDRESSED RECIPIENT EVEN IF AN SMS MESSAGE IS NOT RECEIVED. **DEFINITIONS:** MB REFERS TO A MEGABYTE OF DATA. KB REFERS TO KILOBYTE OF DATA. FBB MEANS INMARSAT FLEETBROADBAND. BGAN MEANS INMARSAT BGAN. SBB MEANS INMARSAT SWIFTBROADBAND. PSTN MEANS PUBLIC SWITCHED NETWORK.

By signing below, Customer is activating a service agreement as indicated above and agrees that the terms and conditions and payment method described in the separately executed CUSTOMER ACCOUNT SETUP AGREEMENT with Outfitter Satellite, Inc apply. If Customer is amending an existing service agreement, the new rate plan will be effective on the first day of the next month, and other terms and conditions of the existing service agreement continue to apply.

 CUSTOMER SIGNATURE: _____ DATE: _____



Satellite Phone Rentals

Office: 615-889-8833 Fax: 615-902-0028

www.OutfitterConnect.com

2911 Elm Hill Pike, Nashville, TN 37214

Dear Customer,

Thanks for choosing Outfitter Satellite as your rental provider. For over ten years Outfitter Satellite has offered satellite phone rentals including: Iridium, Inmarsat, Thuraya, and Globalstar. We ship FedEx and can deliver overnight throughout the United States. Our equipment is carefully tested before you get it, and our technical support is available 24/7 during your rental. If you decide to purchase the rental equipment, we will apply your first 30 days of rental fees (excluding airtime, shipping and taxes) towards the purchase.

Please provide your contact information below so that one of our customer service staff can contact you to verify the details of your rental.

Name: _____

Phone: _____ (Best time to call: _____)

Alt Phone: _____

Email: _____

If you are a new customer, our customer service person will also need you to sign a separate Customer Setup Form with your billing and other information.

Sincerely,

The Outfitter Satellite Team